



## Broker Profile Questionnaire

<b>Community Banker (A/E):</b>		Email Address:	
Cell Phone:		Efax Number:	
<b>Company Name:</b>			
DBA Name:			
Contact Name:		Phone:	
2 <sup>nd</sup> Contact Name:		Phone:	
Address:		Phone/ Email: Attach a full company roster	
<b>eMagic/HomePath</b> Are you approved to submit loans through eMagic? <input type="checkbox"/> Yes <input type="checkbox"/> No If No, please go to <a href="http://www.myhsoa.com/mortgage_underwrite.php">http://www.myhsoa.com/mortgage_underwrite.php</a> and sign up.			
<b>MARI</b> Do you have any MARI hits? <input type="checkbox"/> Yes <input type="checkbox"/> No If you are unsure or would like to know your status with MARI contact: <a href="http://www.marisolutions.com">www.marisolutions.com</a> or call 866-676-6774			
<b>Government Products</b> Requesting FHA approval with HSOA? <input type="checkbox"/> Yes <input type="checkbox"/> No If yes, supply your HUD letter. Requesting VA approval with HSOA? <input type="checkbox"/> Yes <input type="checkbox"/> No If yes, attach a check for \$100 to Dept. of Veterans Affairs			
Will you submit loans, price loans, view guidelines, ect. Online? <input type="checkbox"/> Yes <input type="checkbox"/> No			
Number of Branches: For each additional branch signup include a branch addendum form			
Is processing done at each branch or at one central location? <input type="checkbox"/> branch <input type="checkbox"/> central location			
Number of Processors at your location?		Number of Loan Officers at your location?	
Number of loans funded last month?		Dollar amount funded last month? \$	
What percent of your business is: Agency:      %      FHA:      %      VA:      %      Other:      %			
Average FICO score for your borrowers?		Number of loans expected to fund with HSOA?	
What products are you interested in at HSOA?			
<b>List your top three lenders:</b>			
1)		2)	3)
Thank you for applying at HSOA. We look forward to providing quality service, competitive pricing, and a wide range of products. Please go to <a href="http://www.HSOAwholesale.com">www.HSOAwholesale.com</a> for any additional product and pricing information.			
<b>SUBMIT THE FOLLOWING:</b> Please complete this form and submit with the items listed below as applicable via email or fax to your Community Banker at the contact information listed above.			
<input type="checkbox"/> New Broker Application Form (signed by broker of record) <input type="checkbox"/> W-9 <input type="checkbox"/> Copies of all branch licenses <input type="checkbox"/> Branch Addendum forms, if applicable		<input type="checkbox"/> Roster of all employees (operations & sales) Include phone numbers and email addresses <input type="checkbox"/> Letter of explanation <input type="checkbox"/> HUD approval letter, if applicable <input type="checkbox"/> VA check for \$100, if applicable	
Signature:			Date: